

# A Study of Consumer Awareness and Perception of Sustainable Fashion with Special Reference to Gen Z

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**Ms. Shrutika Motwani**

Student, Daly College of Business  
Management, Indore, M.P.,  
dcbm2023shrutikamotwani@gmail.com

**Ms. Jiya Rajpal**

Student, Daly College of Business  
Management, Indore, M.P.,  
dcbm2023jiyarajpal@gmail.com

**Dr. Sonal Sisodia**

Principal, Daly College of Business Management, Indore, M.P.,  
sonalsisodia@gmail.com

## Abstract

The fashion industry is undergoing a paradigm shift towards sustainability due to increasing environmental and social concerns. This research paper explores the awareness and perception of sustainable fashion among Generation Z (Gen Z) consumers, aiming to understand their attitudes, behaviors, and preferences towards sustainable fashion practices. Through a combination of literature review, surveys, and analysis, this study provides valuable insights into the role of consumer awareness and perception in shaping the future of sustainable fashion consumption.

**Keywords:** Sustainable fashion, Eco-friendly materials, Ethical sourcing, Responsible production, Consumer awareness, Sustainable fashion technologies, Innovation, Corporate social responsibility (CSR), Circular economy, Fashion industry sustainability

## Introduction

Modern sustainable fashion is a revolutionary approach to the fashion industry that prioritizes both style and environmental responsibility. It aims to minimize the negative impact of fashion on the planet by focusing on ethical practices, eco-friendly materials, and fair treatment of workers. One of the key principles of sustainable fashion is the use of eco-friendly materials. This means utilizing fabrics that are sourced and produced in a way that reduces harm to the environment. Another important aspect of sustainable fashion is reducing waste. Fast fashion, characterized by rustic, disposable clothing, has contributed to a culture of overconsumption and excessive waste.

Sustainable fashion seeks to combat this by encouraging consumers to buy less and choose high-quality, timeless pieces that will last. Additionally, brands are adopting innovative techniques such as upcycling and recycling to transform waste materials into new garments, reducing the hefty textiles that end up in landfills. Ethical practices are also at the core of sustainable fashion. This means ensuring fair treatment and safe working conditions for all workers involved in the production process.

Brands are increasingly transparent about their supply chains, working with suppliers who adhere to ethical standards and providing fair wages to garment workers. By supporting brands that prioritize ethical practices, consumers can contribute to a more equitable and sustainable fashion industry. It's a positive movement that aims to make fashion more responsible and conscious.

### **Objectives of the Study**

- Evaluate the current state of sustainable practices within the modern fashion industry, focusing on eco-friendly materials, ethical sourcing, and responsible production processes.
- **Consumer Awareness and Perception of Sustainable Fashion:** Investigate the level of awareness and perception among consumers regarding sustainable fashion, exploring factors influencing their purchasing decisions and loyalty.
- **Circular Economy Models in Fashion:** Explore the adoption and effectiveness of circular economy models, including recycling, upcycling, and waste reduction, in creating a sustainable future for the fashion industry.
- **Corporate Social Responsibility (CSR) Impact on Fashion Sustainability:** Analyse the role of corporate social responsibility initiatives in promoting sustainability within fashion companies and their impact on industry practices.
- **Innovation in Sustainable Fashion Technologies:** Examine emerging technologies and innovations contributing to sustainability in the fashion industry, such as eco-friendly fabrics, recycling methods, and sustainable supply chain technologies.

### **Literature Review**

Sevil Acar and Yaprak Gülcan (2013) examine how fashion companies disclose their sustainability efforts at the corporate level. It likely evaluates the transparency and comprehensiveness of sustainability reports and disclosures. Sustainable fashion supply chain: Lessons from H&M" by Helena Karlsson and Katarina Lundblad (2014): Focused on H&M, this research paper analyses the fashion retailer's supply chain practices, highlighting lessons that can be learned

and applied by other companies striving for sustainability.

**Sustainable fashion supply chain management (2015): From Sourcing to Retailing** by Tsan-Ming Choi and T. C. Edwin Cheng: This paper provides a comprehensive overview of sustainable supply chain management within the fashion industry, covering sourcing, production, distribution, and retailing processes.

**Sustainability in the textile and apparel industries (2016): a systematic literature review** by R.S. Dhakal and C.B. Bennett: Conducting a systematic review of existing literature, this paper synthesizes the current understanding of sustainability issues in the textile and apparel industries, likely identifying gaps and areas for further research.

**Sustainable fashion supply chain (2014): Case of H&M"** by Siddharth Prakash, S. K. Gupta, and S. L. Garg: Similar to the second paper, this case study specifically focuses on H&M's supply chain, providing insights into the company's sustainability initiatives, challenges faced, and potential solutions.

**The role of consumer engagement in promoting sustainable fashion** by Siyuan Yu and Kimmy W. Chan (2024): Focusing on consumer behavior, this paper investigates how consumer engagement can drive demand for sustainable fashion and influence industry practices.

## **Research Methodology**

### **Research Design**

**1. Descriptive Cross-Sectional Study:** The research design chosen for this study is descriptive and cross-sectional in nature. Descriptive research aims to describe the characteristics or behaviors of a population, in this case, the awareness and perception of sustainable fashion among Gen Z consumers. Cross-sectional studies collect data at a single point in time, providing a snapshot of the population's attitudes and behaviors. This design is appropriate for investigating the current state of consumer awareness and perception of sustainable fashion among Gen Z.

### **Data Collection Methods**

**1. Survey Questionnaire:** A structured questionnaire was developed to collect quantitative data on various aspects of sustainable fashion awareness and perception. The questionnaire includes items such as awareness of sustainable fashion practices, willingness to pay for sustainable products, and perceived barriers to adopting sustainable fashion. The survey was

administered to a sample of Gen Z individuals to gather broad insights into their attitudes and behaviors towards sustainable fashion.

## **Measures**

**1. Quantitative Measures:** The survey questionnaire utilizes standardized scales and Likert-type items to measure various constructs related to sustainable fashion awareness and perception. For example, Likert scales are used to assess the level of agreement with statements about the importance of sustainability in fashion or willingness to support sustainable brands. Likert scales typically range from strongly disagree to strongly agree, providing a continuum for respondents to express their opinions.

By employing quantitative surveys and analysis, the research methodology provides a comprehensive understanding of Gen Z consumers' awareness and perception of sustainable fashion, offering insights that can inform marketing strategies, product development, and advocacy efforts in the fashion industry.

## **Hypothesis of the Study**

### **Objective 1**

**Consumer Awareness and Perception of Sustainable Fashion:** Investigate the level of awareness and perception among consumers regarding sustainable fashion, exploring factors influencing their purchasing decisions and loyalty.

**Null Hypothesis (H0):** There is no significant relationship between consumer awareness and perception of sustainable fashion and the adoption of sustainable fashion products. In other words, consumer knowledge and attitudes towards sustainability do not significantly impact their purchasing decisions in the fashion market.

**Alternative Hypothesis (H1):** There is a significant relationship between consumer awareness and perception of sustainable fashion and the adoption of sustainable fashion products. Accordingly, consumers who are more aware of sustainable practices and hold positive perceptions of sustainability are more likely to prioritize purchasing from sustainable fashion brands and engaging in environmentally and socially responsible consumption behaviours.

### **Objective 2**

**Circular Economy Models in Fashion:** The adoption and effect of circular economy models, including recycling, upcycling, and waste reduction, in

creating a sustainable future for the fashion industry.

**Null Hypothesis (H0):** There is no significant relationship between the implementation of circular economy models in fashion and improvements in sustainability outcomes. In other words, the adoption of circular economy principles does not lead to measurable reductions in resource consumption, waste generation, or environmental impact within the fashion industry.

**Alternative Hypothesis (H1):** There is a significant relationship between the implementation of circular economy models in fashion and improvements in sustainability outcomes. Accordingly, fashion companies that embrace circular economy principles experience reductions in resource use, waste generation, and environmental footprint, while simultaneously fostering innovation and resilience throughout the supply chain

### Objective 3

**Corporate Social Responsibility (CSR) Impact on Fashion Sustainability:** Explore the corporate social responsibility initiatives in promoting sustainability within fashion companies.

## Data Analysis and Interpretation

### Testing of Hypothesis

#### Objective 1

		Awareness	Perception	Adoption
Awareness	<b>Pearson Correlation</b>	1	.198	.255*
	<b>Sig. (2-tailed)</b>		.013	.049
	<b>N</b>	60	60	60
Perception	<b>Pearson Correlation</b>	.198	1	.362**
	<b>Sig. (2-tailed)</b>	.013		.005
	<b>N</b>	60	60	60
Adoption	<b>Pearson Correlation</b>	.255*	.362**	1
	<b>Sig. (2-tailed)</b>	.049	.005	
	<b>N</b>	60	60	60

\*. Correlation is significant at the 0.05 level (2-tailed).

\*\* . Correlation is significant at the 0.01 level (2-tailed).

**Awareness and Perception**

Pearson Correlation coefficient (r) = 0.198

Significance (p-value) = 0.013 (significant at the 0.05 level)

**Interpretation:** The correlation coefficient is relatively low, and the p-value is below 0.05, indicating that there is significant relationship between consumer awareness of sustainable fashion and perception of sustainable fashion.

**Awareness and Adoption**

Pearson Correlation coefficient (r) = 0.255

Significance (p-value) = 0.049 (significant at the 0.05 level)

**Interpretation:** The correlation coefficient suggests a moderately positive relationship, indicating that as consumer awareness increases, there tends to be a slight increase in the adoption of sustainable fashion products.

**Perception and Adoption**

Pearson Correlation coefficient (r) = 0.362

Significance (p-value) = 0.005 (significant at the 0.01 level)

**Interpretation:** The correlation coefficient indicates a moderate to strong positive relationship, suggesting that as perception of sustainable fashion increases, there is a tendency for adoption of sustainable fashion products to also increase.

Null Hypothesis is rejected.

Overall, the correlation analysis reveals that while there is significant relationship between consumer awareness and perception of sustainable fashion, both consumer awareness and perception have significant positive correlations with the adoption of sustainable fashion products. This suggests that both awareness and perception play a role in influencing the adoption of sustainable fashion products, albeit to varying degrees.

**Objective 2**

ANOVA <sup>a</sup>						
Model		Aum of Squares	df	Mean Square	F	Sig
1	Regression	.211	1	.211	.228	.635 <sup>b</sup>
	Residual	53.722	58	.926		
	Total	53.933	59			

a. Dependent Variable: ImpSusOutcome

b. Predictors: (Constant), UseOfOldCloth

The regression model does not significantly explain the variability in the dependent variable "ImpSusOutcome," as indicated by the non-significant F-statistic ( $F = 0.228$ ,  $p = 0.635$ ). Therefore, we fail to reject the null hypothesis and conclude that there is no significant relationship between the implementation of circular economy models in fashion and improvements in sustainability outcomes.

### **Objective 3**

#### **Descriptive Analysis**

- **Environmental Sustainability:** CSR strategies in the fashion industry often include measures to address environmental sustainability concerns. These measures encompass reducing carbon emissions, minimizing waste generation, conserving water resources, and adopting eco-friendly materials and production techniques to mitigate the environmental impact of fashion production.
- **Challenges and Opportunities:** Identify challenges and opportunities associated with implementing CSR initiatives in the fashion industry. This may include barriers such as cost considerations, supply chain complexity, regulatory compliance, and cultural differences across global markets.

#### **Findings**

##### **1. Consumer Awareness and Perception of Sustainable Fashion**

- There is a significant relationship between consumer awareness and perception of sustainable fashion and the adoption of sustainable fashion products among Generation Z consumers.
- Both awareness and perception play a role in influencing the adoption of sustainable fashion products, indicating that consumers who are more aware and have positive perceptions of sustainability are more likely to prioritize purchasing from sustainable fashion brands.

##### **2. Circular Economy Models in Fashion**

- The research does not find a significant relationship between the implementation of circular economy models in fashion and improvements in sustainability outcomes. This suggests that further investigation and possibly different methodologies may be needed to explore this aspect.

### **3. Corporate Social Responsibility (CSR) Impact on Fashion Sustainability**

- The study discusses CSR initiatives in promoting sustainability within fashion companies, focusing on environmental sustainability measures and identifying challenges and opportunities associated with implementing CSR initiatives in the fashion industry.

Overall, the research provides valuable insights into consumer awareness and perception of sustainable fashion, highlights the role of Generation Z in driving sustainability in the fashion industry, and outlines future directions for research and action in sustainable fashion.

### **Conclusion**

In conclusion, our investigation into the awareness and perception of sustainable fashion among Generation Z consumers yields significant insights into the evolving landscape of the fashion industry. Through an in-depth exploration of consumer attitudes, behaviors, and preferences, we've uncovered several crucial findings that underscore the pivotal role of Generation Z in driving sustainability within the fashion sector. Our research reveals a clear and significant relationship between consumer awareness and perception of sustainable fashion and the adoption of sustainable fashion products. This highlights the importance of education and positive messaging in shaping consumer choices and fostering a culture of responsible consumption among young individuals.

Furthermore, our analysis sheds light on the nuanced interplay between consumer awareness, perception, and corporate social responsibility (CSR) initiatives within the fashion industry. We've discussed the integral role of CSR in promoting sustainability, emphasizing the need for fashion companies to prioritize environmental stewardship, ethical sourcing, and transparency in their operations.

While our study did not find a significant relationship between the implementation of circular economy models in fashion and improvements in sustainability outcomes, it underscores the complexity of sustainability challenges facing the industry. Further research and innovative approaches are warranted to explore the potential of circular economy principles in driving meaningful change and reducing the environmental footprint of fashion production.

In conclusion, our study contributes valuable insights into the dynamics of sustainable fashion consumption among Generation Z, laying the groundwork



for future research and action in this critical area. By harnessing the collective power of consumer awareness, corporate responsibility, and technological innovation, we can chart a path towards a more sustainable and equitable future for the fashion industry and beyond.

## **Future Scope of Analysis**

- **Cross-Cultural Comparisons:** Exploring cross-cultural variations in consumer attitudes and behaviors towards sustainable fashion among Generation Z cohorts across different regions and cultural contexts.
- **Impact of social media and Influencers:** Investigating the role of social media platforms and influencer marketing in shaping Generation Z's perception of sustainable fashion.

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